

INFORMATION TO FIRMS

Information on BEML:

BEML Limited (<http://www.bemlindia.in>), Schedule 'A' Company under Ministry of Defence, Government of India Undertaking (established in 1964) has three major Business verticals – viz. Mining & Construction, Defence and Rail & Metro for both the Indian and export markets. It is one of the largest engineering and manufacturing enterprises in India with annual Gross Revenue of over INR 3,556 Crores for 2019-20.

BEML Limited offers a wide spectrum of products and services for core sectors like Mining, Railways & Defence, etc. with manufacturing units in the states of Karnataka and Kerala and a network of sales offices across India that enables customers with ready access to its wide range of products. Further, the full-fledged service centers and parts depots offer total equipment care, maintenance contracts and rehabilitation services. BEML Limited is accredited with ISO 9001 and ISO 14001 standard certifications. Some of the manufacturing divisions are accredited with OHSAS 18001 standard certification. BEML Limited has a good standing in international market by way of export of its equipments to Middle-East, South America, South-East Asian markets and African countries.

Rail & Metro business of BEML Limited, established to cater to the manufacturing needs of rolling stocks has successfully rolled out varied range of products like Rail Coaches, AC EMUs, DC EMUs, Stainless Steel EMUs, Rail Buses, 4 & 8 Wheeler OHE cars, Track Laying Equipments, Spoil Disposal Units, Utility Vehicle, BWTB Wagons, BFAT Wagons, BRSTN Wagons and BOMN Wagons. BEML Limited is the first rail coach-manufacturing unit in India to get ISO 9001 accreditation. This division is accredited with ISO 9001-2015, ISO 14001-2015 & BS OHSAS 18001-2015 certifications. As of date over 19111 coaches have been supplied to Indian Railways. Diversifying into manufacturing the state-of-the-art technology stainless steel Metro Cars of both Broad Gauge & Standard Gauge, BEML has been a pioneer in this area in India and has delivered over 1710 Metro Cars till date.

A) All the documents submitted by the applicants as response to this BEML letter including but not limited the Annexure as listed in BEML letter, are treated as Expression of Interest (EOI) documents

B) Expression of Interest documents shall be sent through email/post/courier or handed over in person to the following addresses.

Deputy General Manager (O) -Sub-Contract,
BEML Limited,
New Thippasandra Post,
Bangalore-560075
Karnataka
INDIA
Phone: 08025022727, +91-8073806821

E-mail: rms@beml.co.in

Closing date: 10.02.2022
Time: 3.00 PM

C) All the pages of the EOI submission shall bear the sign and seal of the authorized signatory of the company.

D) BEML reserves the right to withdraw/cancel the EoI proceedings without assigning any reasons whatsoever.

E) Check lists

SL No	Description on the Document	Clause Ref.	Yes/No
1	Company Profile	To be enclosed as per Annexure-1	
2	Brochures and Catalogues of Company	To be enclosed	
3	Financial Capacity	To be enclosed as per Annexure-2	
4	Copies of audited financial statements for the last 5 Years		
5	Auditor Certificate specifying the Net Worth		
6	Initial Filter Criteria	To be enclosed as per Annexure-3	
7	Documentary proof of Executed Projects	To be enclosed as per Annexure-4	
8	Firm participated for the EoI Scope (under Table 2: Panel Types & sizes for Painting Booth, Drying Oven requirement of EoI)	Category A	
		Category B	
		Category C	
		Category D	
9	Proof of Authority Document	To be enclosed as per Annexure-5	
10	Whether each page of the EoI submitted have been signed and sealed by authorized signatory of the company	-	

COMPANY PROFILE

Company Profile and other details to be submitted as per the format below with appropriate supporting documents:

SL No	General Information
1	Name of company:
2	Nature of the Company: (Public Ltd/ Private Ltd/ Partnership / Proprietary concern)
3	Country of Origin:
4	Year of establishment:
5	Whether Listed in any Stock Exchange in India : If Yes (Provide details)
6	Chief executive: Address: Telephone: Fax: E-mail: Mob: Website:
7	Details of head office: Address: Telephone: Fax: E-mail: Mob: Website:
8	Details of manufacturing facilities in India and abroad: Address : Telephone: Fax: E-mail: Mob: Website:
9	Head Contact person(s) Name(s): Designation: Address: Telephone: Fax: Mob: E-mail:
10	Product Range (Attach brochures and catalogues)
11	Details of Marketing/Liaison contact: Name(s): Designation: Address: Telephone: Fax: Mob: E-mail:

Sign & Seal of Authorized Signatory

Financial Capacity: (To be furnished)

1. The prospective Firm shall have positive Net Worth (the "Financial Capacity") as on the date of end of preceding financial year.

(In Rs Crores)

Sl No	Particulars	FY 1	FY 2	FY 3	FY 4	FY 5
T1	Net worth					
T2	Turnover					

Notes:

- a) The Firm shall have minimum Average Annual Turn Over of **INR 1.5 Crores** in last five financial years as per Audited accounts (in term of Rupees equivalent adjusted to the last date of the financial year that ended on or before **31.03.2021**).
 - b) The financial year as applicable in the country of origin of the Firms would be considered. The "last audited financial year" will be the latest financial year that ended on or before **31.03.2021**.
 - c) The Firm shall attach copies of the Audited financial statements for 5 (five) years preceding the EoI publish date. The financial statements shall:
 - Reflect the financial credentials of the Firm.
 - Be audited by the statutory auditor of the firm/company.
 - Be complete, including all notes to the financial statements.
 - Correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).
2. Year 1 will be the latest completed financial year, preceding EoI date. Year 2 shall be the year immediately preceding Year 1 and so on.
 3. The Firm shall provide an Statutory/Company Auditor's Certificate specifying the Net Worth of the Firm and also specifying the methodology adopted for calculating such Net Worth as illustrated below:

The Net Worth shall mean the sum of subscribed and paid up equity and reserves which shall be reduced by sum of revaluation reserves, miscellaneous expenditure not written off and reserves not available for distribution to equity share holders.

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INITIAL FILTER CRITERIA

S. No	Criteria	Yes	No
1	Whether the Firm been barred by the Indian Central/ State Government, or any entity controlled by it, from participating in any project/Tender/Contract.		
2	Technical Capacity		
	Does the applicant have the facilities as per Para 4 of the EoI.		
3	Financial Capacity		
	Does the applicant meet the Financial Capacity as per Annexure-2 of the EoI.		
4	Has the Firm been declared bankrupt / insolvent in the last Five (5) years?		

Notes:

- i. A "YES" answer to any of the above at Sl. No. (1), (4) will disqualify the Firm.
- ii. A "NO" answer to any of the above at Sl. No (2), (3) will disqualify the Firm.
- iii. For any false/misleading information furnished by the applicant against the Initial Filter Criteria, BEML reserves the right to undertake any actions as per the procedure/Internal guidelines including banning the Firm from participating in future tenders.

I solemnly declare that, to the best of my knowledge and belief, the information given in the above is correct and complete and is in accordance with the requirements of EoI.

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Details of Projects Executed: (Documentary Evidence to be furnished)

Firm shall furnish the following.

1. PAN Card issued by the Income Tax Department.
2. GST registration certificate.
3. ESI & PF registration certificate.
4. Furnish copies of Work Order/Experience certificate/Satisfactory Performance.
5. Business of providing similar services to various organizations including Govt. and Public Sector units.

DETAILS OF ELIGIBLE PROJECTS (To be furnished)

The Information shall be submitted in following format:							
S. No	Name of Organizations to whom similar Painted panels supplied.	Country	Quantity Supplied (Year-Wise)	Period in satisfactory Service [from/to]	Manufacturing Unit	Location of Purchaser / Client	Date of commencement & Completion of contract
	a	b	c	d	e	f	g
1							
2							

Notes:

1. Firms have to provide information in respect of each Eligible Project. The projects cited must comply with the eligibility criteria specified in the EoI, as the case may be information provided in this section is intended to serve as a backup for information provided in the EoI.
2. Applicant shall furnish a separate sheet for each Eligible Project.
3. The total number/area of similar painting supplied for each Eligible Project to be indicated above and the Qty/area to be provided here should indicate the break-up for the past 5 (five) financial years. Year 1 refers to the financial year immediately preceding the Application Due Date; Year 2 refers to the year before Year 1, Year 3 refers to the year before Year 2, and so on.
4. Experience for any activity relating to an Eligible Project shall not be claimed by two or more Members of the Consortium. In other words, no double counting by a consortium in respect of the same experience shall be permitted in any manner whatsoever.
5. Firms shall furnish documentary proof (Client Certificates) of execution of each of the eligible projects.

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COMPANY UNDERTAKING

Dated: _____

This is to confirm that to the best of our knowledge and belief that the information furnished in our Expression of Interest documents submitted to BEML Limited correctly describes the credentials and experience of our Company and individuals. We understand that any misrepresentation in the documents submitted may lead to our disqualification for associating with BEML Limited for the EMU project.

1. We hereby declare that we have fully and carefully read and understood all the contents of the documents of the EoI forwarded vide BEML letter
2. We hereby undertake that the Company has not been debarred / blacklisted by Government of India / any State Government in India / Central or State Government undertaking as on date.
3. We hereby declare that the number of arbitration cases pending against the company at the time of submitting this EoI is _____.
4. We agree that, if any false/misleading information was found to be furnished in the EoI documents submitted by us, BEML reserves the right to undertake any actions as per the procedure.
5. We agree that the data/commitment provided in the EoI documents by us, is completely binding on our company and may be made part/elaborated in future agreements to entered between our company and BEML.

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